



OPEN MEETING

REGULAR OPEN MEETING OF THE GOLDEN RAIN FOUNDATION COMMUNITY ACTIVITIES COMMITTEE*

**Thursday, August 8, 2024 – 1:30 P.M.
Board Room/Virtual Meeting**

Laguna Woods Village owners/residents are welcome to participate in all open committee meetings and submit comments or questions regarding virtual meetings using one of two options:

1. Join the Committee meeting via a Zoom link at: <https://us06web.zoom.us/j/87439575498> or by calling (669) 900-6833; Access Code: 874 3957 5498
2. Via email to meeting@vmsinc.org any time before the meeting is scheduled to begin or during the meeting. Please use the name of the committee in the subject line of the email. Name and unit number must be included.

NOTICE AND AGENDA

This Meeting May Be Recorded

1. Call to Order
2. Acknowledgement of Media
3. Approval of the Agenda
4. Approval of Meeting Report for July 11, 2024
5. Chair's Remarks
6. Department Head Update
7. Member Comments (Items not on the agenda)

At this time Members only may address the Committee regarding items not on the agenda and within the jurisdiction of this Committee. The committee reserves the right to limit the total amount of time allotted for the Member Comments to thirty minutes. A member may speak only once during the forum and each speaker is limited to three minutes. Speakers may not give their time to other people, no audio or video recording by attendees, and no rude or threatening comments.

Consent:

8. Recreation Dashboard

Reports: (Receive and File or Provide Recommendations)

9. Recreation Committee Request Forms
10. Recreation Supervisor Introduction

Items for Discussion and Consideration: (Entertain a Motion to)

11. Golf Fee Recommendation
12. Pickleball Facility Request

Items for Future Agendas:

- Reservation System Review
- Recreation Policy Review
- Aquadettes Show

Concluding Business:

- Committee Member Comments
- Date of Next Meeting: Thursday, September 12, 2024 at 1:30 p.m.

- Adjournment

*A quorum of the GRF Board or more may also be present at the meeting.

Yvonne Horton, Chair
Alison Giglio, Staff Officer
Telephone: 597-4270

OPEN MEETING

REPORT OF THE REGULAR MEETING OF THE GOLDEN RAIN FOUNDATION COMMUNITY ACTIVITIES COMMITTEE

Thursday, July 11, 2024 – 1:30 p.m.
Board Room/Virtual Meeting

MEMBERS PRESENT: Yvonne Horton, Chair, Cush Bhada, Reza Karimi, Ellen Leonard, Sue Quam, Sue Stephens, S.K. Park, Ajit Gidwani, Dennis Boudreau, Elsie Addington

MEMBERS ABSENT: None

OTHERS PRESENT: Robert Reyes, Joan Milliman, Juanita Skillman, Egon Garthoffner

STAFF PRESENT: Alison Giglio, Jennifer Murphy, Paul Nguyen, Tom McCray, Catherine Laster, Peter Quan, Miguel Magdaleno, Laura Cobarruviaz

Call to Order

Chair Horton called the meeting to order at 1:31 p.m.

Acknowledgement of Media

There was no press present.

Approval of Agenda

Director Bhada made a motion to approve the agenda. Director Karimi seconded.

Motion passed unanimously. Director Stephens was not present for the vote.

Approval of Committee Report for June 13, 2024

Director Leonard made a motion to approve the report. Director Karimi seconded.

Motion passed unanimously. Director Stephens was not present for the vote.

Chair's Remarks

None.

Report of the Recreation and Special Events Director

Ms. Giglio reported the following Recreation Department highlights: the US House of Representatives has designated July as Parks and Recreation Month, also commonly known as Parks Make Life Better month; The Recreation Department promotes health and wellness, which improves the physical and mental health which provides the endless possibilities and the benefits of living in Laguna Woods Village and is one of the reasons people live here; today is also free slurpy day at all 7/11 stores; Library volunteers worked 805 hours to support 2,197 visitors with 28 residents signed up for catalogue access and 2,681 items circulated through the desk in June; the library reported a new feature and a significant task that the volunteers have taken on will be the ability to print the series name and number on spine labels; Clubhouse 2 hosted the annual Fourth of July Celebration with over 1,000 in attendance for the outdoor concert featuring Stone Soul and 113 golf carts participating in the parade to show the love of our country; Clubhouse 4 woodshop had the purchased drum sander and two dedicated power lines installed per the GRF resolution; Clubhouse 5 hosted the Father's Day brunch with 107 attendees and the 90s Luncheon celebrating 207 residents are over the age of 90 with a total of 310 in attendance; a new projector was installed in the Clubhouse 5 main lounge; Clubhouse 6 had a new hearing loop was installed in the main lounge to assist hearing impaired guests with more in process of being installed or repaired at other facilities; Pool 1 is currently getting new plaster so it will look nice when we reopen.

Ms. Giglio reported the following Clubhouse 1 renovation update: the beautification of Clubhouse 1 is progressing smoothly and remains on schedule for completion in late August 2024 with an early September reopening; as the project comes to its end, the purchase of new furniture may be possible if project savings are available.

Ms. Murphy stated the following: the July Summer Splash Day is sold out but tickets for August are still available both of which are held at Pool 2, noon to 4 p.m.; the free Monday movie, *Wonka*, will be held on July 22, 2 and 7 p.m. at the Performing Arts Center; the annual Farmer's Market will be hosted at Garden Center 1 on July 20, 9 a.m. to noon (please note this event is cash only); the BBQ buffet will be hosted on July 22 at Clubhouse 5 at 5 p.m.; the Performing Arts Center will host Space Oddity, the Ultimate David Bowie Experience on August 10 at 7:30 p.m. and Micky Dolenz of the Monkees on October 11 at 7:30 p.m.

Mr. McCray stated the following: the golf course remains full every day even during these hot days; there are a few dry spots on the courses due to knot weed that are being addressed; staff continues to work on bunker improvement; first new golfer orientation was held which was a success with 12 in attendance; driving range is looking good with grass growing in; first Korean golf association tournament on Monday with 134 players scheduled; the Garden Center advisory committee is on break at this time but staff remains in contact with those most involved and a new group will be established who are able to meet regularly; relinquished plots are being rented as the compliance list is now smaller; a bullet point list for gardener adherence is being created per new safety company; the Farmer's Market is in conjunction with the Garden Center club and is expected to be

successful; this event may move to Clubhouse 2 in the future due to parking restrictions and summer heat; a new tennis ball machine is deployed and staff will send an email to remind all tennis players of the protocol; a pickleball court has a broken net and will be repaired soon.

Discussion ensued.

Member Comments (Items Not on the Agenda)

Members were called to speak on the following: request for additional pickleball courts; disappointment with the Fourth of July Celebration golf cart parade pace.

Discussion ensued.

Staff was instructed to place discussion of additional pickleball courts on a future agenda.

CONSENT

Director Bhada made a motion to approve the consent calendar. Director Leonard seconded.

Motion passed unanimously.

REPORTS

Recreation Committee Request Forms – Discussion ensued regarding time limits for lane usage and operating rules for the pools.

Staff was directed to bring forth the pool operating rules at a future meeting.

Recreation Supervisor Introduction– Miguel Magdaleno, Recreation Supervisor (Clubhouse 5 and 6) stated facility operations and brief personal background.

Calvary Chapel High School Girls Tennis Team Request for Use of Tennis Courts - Chair Horton stated that legal counsel and Risk Manager, Dan Yost, advised against the use of the tennis courts by the Calvary Chapel High School girls tennis team.

Discussion ensued.

Member was called to speak against the use of the tennis courts by the high school girl's tennis team; risking private property status if use is granted to high school tennis team.

The committee did not recommend the use of the tennis courts by the high school.

ITEMS FOR DISCUSSION AND CONSIDERATION

Donation of Cups for Clubhouse 1 Drop-In Lounge - Director Leonard made a motion to approve donation of cups for Clubhouse 1 drop-in lounge. Director Quam seconded.

Discussion ensued.

Director Leonard withdrew the motion.

Director Quam made a motion to approve the donation of cups for Clubhouse 1 drop-in lounge and accept logo as printed. Director Bhada seconded.

Motion passed 5-2. Directors Leonard and Horton opposed.

ITEMS FOR FUTURE AGENDAS

Reservation System Review – Staff was directed to keep this item under Items for Future Agendas.

Recreation Policy Review – Staff was directed to keep this item under Items for Future Agendas.

Aquadettes Show – Staff was directed to keep this item under Items for Future Agendas.

CONCLUDING BUSINESS

Committee Member Comments

Chair Horton thanked all who attended.

Date of Next Meeting

The next regular meeting of the GRF Community Activities Committee will be held both in the board room and virtually via the Zoom platform at 1:30 p.m. on Thursday, August 8, 2024.

Adjournment

There being no further business, the Chair adjourned the meeting at 2:40 p.m.

_____*Yvonne Horton*_____

Yvonne Horton, Chair

Recreation Dashboard

UPCOMING EVENTS

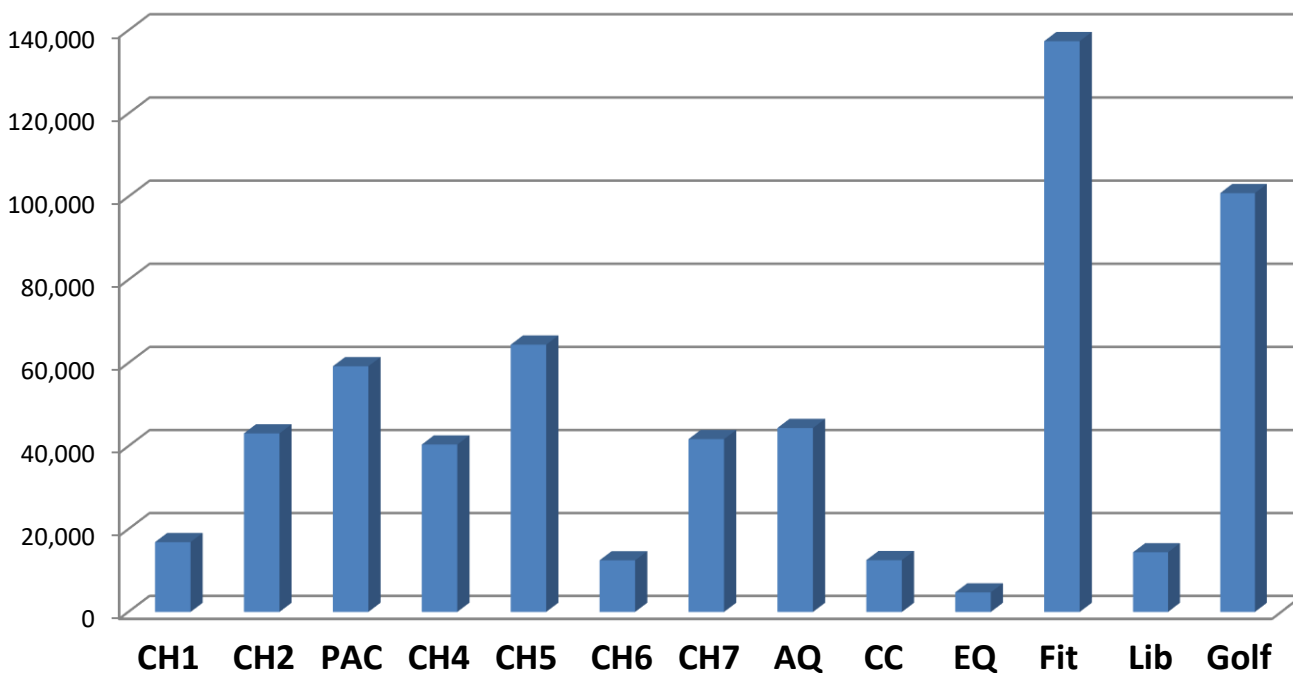
- Aug 10:** Space Oddity, The Ultimate David Bowie Experience concert, PAC, 7:30 p.m.
- Aug 16:** Splash Days, Pool 2, Noon
- Aug 19:** Monday Movie, *What Happens Later*, PAC, 2 and 7 p.m.
- Aug 24:** Outdoor Concert, 80z Allstars, Clubhouse 2 Patio, 4 p.m.
- Aug 26:** Monday Movie, *A Haunting in Venice*, PAC, 2 and 7 p.m.
- Aug 26:** Italian Buffet, Clubhouse 5, 5 p.m.
- Sep 7:** Grandparents' Fun Day, Clubhouse 5, 10 a.m.
- Sep 9:** Laguna Woods Village 60th Anniversary Celebration, Clubhouse 2, 5 p.m.
- Sep 16:** Monday Movie, *A Haunting in Venice*, PAC, 2 and 7 p.m.
- Sep 23:** Monthly Dinner, Clubhouse 5, 5 p.m.



OPENING DAY -- SEPTEMBER 10, 1964
Participating in the ribbon-cutting ceremony were Administrator Don Gardner, Col. & Mrs. Fred Zimmerman, Mr. & Mrs. Fred Klutt, and Hostess Ivy Barber.

The Laguna Woods Village 60th Anniversary Celebration will be held at Clubhouse 2 on Monday, September 9, 5 to 7:30 p.m. There will be food for purchase, GRF no-host bar, the Woods Combo performance, booths and exhibits.

Facility Usage (2024 YTD)



FEATURED PROGRAM

A totally rad Clubhouse 2 outdoor concert on the patio will star 80z Allstars on Saturday, August 24 at 4 p.m. The concert is free and the fun will be tubular!

Recreation Committee Request Form

PLEASE NOTE: THIS FORM IS NOT FOR ROUTINE RECREATION REQUESTS

Your request is important to us and will be handled accordingly. Per the policy of the Golden Rain Foundation (GRF), if your request falls outside the scope of the Recreation Department's authority, it will be forwarded to the Community Activities Committee (CAC) for review. If you are unsure whether your request falls into this category, please contact the on-site facility Supervisor or the Recreation Manager at 597-4482 in order to make that determination. CAC will then review the request and determine the proper course of action. If necessary, CAC will make a recommendation to the GRF Board of Directors for action. You will then be notified of the Committee or Board's decision. Please be patient as this process may take several months.

Print Requestor Name: _____ Date: July 22, 2024

Print Individual, Club or Organization Name: _____

Manor: _____ Phone: _____ E-mail: _____

Request (please check one):

☐ Change/Exception to Policy ☒ Donation ☐ Staff Time Request
☒ Equipment Request ☒ Facility Request ☐ Other: _____

Explanation:

Please explain the circumstances of your request. Include approximate cost, dates, times and locations when necessary. Please use reverse side or attach a separate sheet if necessary.

FRIDAY, DECEMBER 20, 2024
COMMUNITY CENTER MULTI PURPOSE - 3rd floor
Room - 5:00 9:00 pm - MY 90TH BIRTHDAY
45-50 FAMILY GUESTS -
NO KITCHEN - \$75.00 DONATION
10-12 tables (to be determined)
60 CHAIRS
COFFEE MACHINE
WATER CONTAINER

Requestor Signature: _____

Signatures of All Other Individuals/Club Presidents Affected by this Request:

Signature	Manor #	For	Undecided	Against
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(Please attach a separate sheet if more signatures are necessary)

PLEASE FORWARD COMPLETED REQUEST FORM TO:

Laguna Woods Village Recreation Department
P.O. Box 2220, Laguna Woods, CA 92637

Explanation (Continued):

The reason the Multi Purpose room would be ideal for my birthday celebration is the family members who wish to, can play Table Tennis, and have a wonderful time. I consulted with The president of T.T. Dr. Ambrose Hung, who welcomes my guests to enjoy the sport of T.T. My guests will be staying at Aires Hotel and can walk to the Community Center. It is a win win plan. We also plan to have a light meal and dessert.

Recreation Committee Request Form Guidelines

- Change/Exception to Policy: The GRF Board of Directors has established policies and practices governing the use of the Community's recreational facilities. Recreation Department staff do not have the authority to grant exceptions or make changes to these policies. However, special circumstances, as determined by GRF, may warrant a change or exception to these policies.
- Donation: From time to time, individuals and clubs/organizations have offered monetary, materials, and equipment donations to enhance various facilities and activities. The proposed donations are reviewed by CAC to determine the associated short- or long-term impact of the donation. Upon approval by GRF, the donation will be accepted with thanks.
- Staff Time Request: Requests for staff time will be reviewed by the affected facility Supervisor and the Recreation Manager. If the request falls outside the scope of the GRF approved service level, it will be addressed by CAC with their recommendation forwarded to the GRF Board for final approval.
- Equipment/Facility Request: Equipment within Laguna Woods Village facilities and the facilities themselves are updated and maintained in some cases as needed and in other cases on a schedule with the Maintenance Division. The need for a piece of equipment or facility to be fixed, replaced or added must be addressed by CAC and approved by GRF.

OFFICE USE ONLY

WORK CENTER	#	HANDLED BY STAFF		COMMENTS/COMPLETED DATE
		YES	NO	

If No: *Check Below*

REFERRED TO	CAC M&C SECURITY GRF FINANCE GRF OTHER	DATE	COMMENTS/COMPLETED DATE

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STAFF REPORT

DATE: August 8, 2024
FOR: Community Activities Committee
SUBJECT: Golf Fee Recommendation

RECOMMENDATION

Staff recommends the following:

- 1) The Committee endorse a shared cost percentage of 35% (covering total expense for golf maintenance and operations including depreciation for work centers 580 / 581 / 670 / 680) leaving the remaining 65% of total costs to be recovered through golf facility use fees.
- 2) The Committee review the proposed Schedule of Golf Fees (ATT1) and endorse Option A, inclusive of changes to trail fees, cart and club rental fees, driving range fees, and green fees for members and guests, with an effective date of January 1, 2025. An endorsement of Option A is authorization to temporarily exceed the 35 / 65 split between shared cost and recovery through fees (estimated from 2025 - 2027).

BACKGROUND

In 1985 a golf study committee was formed to review gross annual operating and maintenance costs and to develop a golf fee policy. The outcome of the study was a practice whereby 35% of the expenses were to be covered by all members through assessments and facility users would pay the remaining 65% through usage fees. In the early 1990s a sprinkler system replacement was approved and a decision was made to begin including capital depreciation costs in the operating and maintenance cost and fee calculation.

While golf fees gradually increased over the years, the most recent change made to green fees occurred in 2018 via board resolution 90-18-03. A change was also approved by the board in 2019 to increase the price of a bucket of balls at the driving range via board resolution 90-21-29. A subsequent review and recommendation were later presented to the board in August 2022; however, the approval of the fee change was postponed until further analysis was performed.

In September 2023, the GRF board approved a fee analysis schedule via Resolution 09-23-46 to ensure all fees were periodically reviewed and that a specific timeline was assigned. Per the approved fee analysis schedule, a review of golf fees was conducted in June and July 2024. An analysis of the golf operating and maintenance costs was presented to the GRF Finance Committee on June 19, 2024 illustrating budgeted expenses had increased by approximately \$500,000 when comparing 2024 to 2019. Absent a change in fees, those additional costs were born by the members of GRF.

On July 29, 2024 staff presented to the GRF Finance Committee a report recommending the approval of a Golf Maintenance and Operations shared cost percentage of 35%, leaving 65% to be recovered through golf facility use fees. Additionally, staff recommended the committee

endorse Option A from the three staff provided alternatives of proposed golf fees. The committee discussed the recommendations and the three proposals from staff. After much discussion and input from the Laguna Woods Village members in attendance, the committee endorsed the 35/65 shared cost split and an amended Option B Revised (ATT1). The Option B Revised included the changes from the staff provided in Option B plus a \$1 increase to the member green fees for the 27- hole course along with a to-be-recommended-by-staff increase for guest green fees.

DISCUSSION

Based on a review of actual revenues and expenses from 2019 through the forecasted end of 2024, the average annual golf revenues have represented 53% of total expenses with a low of 44% in 2020 due to the impacts of Covid-19 and a high of 58% in 2022. This 53% average is in contrast to the 65% of expenses expected to have been recovered through facility usage fees.

In an effort to provide the Committee with alternatives, three options have been included in the attached Schedule of Golf Fees (ATT1) with revenue and recovery through fee percentages illustrated on the second attachment titled Operating Statement (ATT2). All three options assume consistent golf facility usage derived from taking averages from 2022 through 2024.

Option A:

The first of the three original alternatives, Option A, includes an increase in all categories. While the proposed guest green fees for 18 holes at the 27-hole course are increased by \$5 per round of golf and the member green fees have increased by \$3, the remaining golf green fees have increased by \$2 or less per round. Each of the three bucket sizes for driving range balls have increased by \$1 and both cart rentals and trail fees have been raised to contribute towards increasing the expense recovery through fee percentage.

As displayed in the Operating Statement (ATT2), the revenue percentage anticipated to be recovered through fees is 73% for Option A. The purpose for increasing the fees to 73% in this option was to recapture some of the missed revenue from both 2023 and 2024 totaling approximately \$700,000 had the 65% recovery percentage been in place. The forecast for this option is to contribute approximately \$330,000 above the 65% pricing model in 2025 and an additional \$250,000 in 2026. Assuming costs increase in future years by 4% annually from the 2025 budgeted expenses, golf fees may remain unchanged through 2028 when the percentage recovered through fees falls to 65%.

Option B Revised

This newly added option, endorsed by the GRF Finance Committee on July 29, 2024, mirrors Option B below except for a \$1 per round increase to the member green fee for the 27 Hole Course, full round of 18 holes (from \$16 to \$17) along with increase to guest green fees (ATT1). Option B Revised is forecasted to provide a 67% recovery percentage. Assuming costs increase in future years by 4% annually from the 2025 budgeted expenses, golf fees may remain unchanged through the end of 2026 when the percentage recovered through fees falls to 65%.

Option B:

The second of the three original alternatives, Option B, includes fewer and smaller changes to fees. While member green fees for 18 holes at the 27-hole course remain unchanged, as does the pricing for driving range balls, lesser increases have been applied to the remaining green fees along with carts and clubs.

As with Option A, the revenue percentage to be recovered through fees is presented in the Operating Statement (ATT2) at 65%. Whereas this option matches the recovery percentage through fees of 65%, it is not anticipated to contribute any additional revenue to recover past shortfalls.

Option C (No Change):

The last of the three original alternatives, Option C, matches the existing fees currently in place. The revenue percentage anticipated to be recovered through fees in this option is 62%, a difference of approximately (\$139,000) less than the 65% pricing model.

FINANCIAL ANALYSIS

Should the Committee endorse Option A, \$3,087,263 (ATT2) of golf revenue is projected to be generated in 2025. As noted above, the revenue percentage anticipated to be recovered through fees is 73%. The intent of temporarily exceeding the 65% split is to recapture some of the missed revenue from 2023-2024, when percentages were under the 65% threshold.

Should the Committee endorse Option B Revised (endorsed by GRF Finance), \$2,834,904 of golf revenue is projected to be generated in 2025. Although this option achieves the 67% threshold, revenue projections are approximately \$236,000 less than currently projected in the 2025 Business Plan. The shortfall can be remedied by either an increased assessment of approximately \$1.54 per manor per month (PMPM), increases in other non-assessment revenues, and/or decreases in non-golf related expenses.

Should the Committee endorse Option B, \$2,754,227 of golf revenue is projected to be generated in 2025. Although this option achieves the 65% threshold, revenue projections are approximately \$316,000 less than currently projected in the 2025 Business Plan. The shortfall can be remedied by either an increased assessment of approximately \$2.07 per manor per month (PMPM), increases in other non-assessment revenues, and/or decreases in non-golf related expenses.

Should the Committee endorse Option C, \$2,617,256 of golf revenue is projected to be generated in 2025. This option does not achieve the 65% threshold and instead is estimated at a 62% recovery. Revenue projections are approximately \$453,000 less than currently projected for the 2025 Business Plan. Similar to Option B above, the shortfall can be remedied by either an increased assessment of approximately \$2.97 PMPM, increases in other non-assessment revenues, and/or decreases in non-golf related expenses.

Prepared By: Steve Hormuth, Director of Financial Services

Reviewed By: Jose Campos, Assistant Director of Financial Services
Alison Giglio, Recreation and Special Events Director
Tom McCray, Golf Operations Manager

Committee Routing: Community Activities Committee (CAC) – August 8, 2024

ATTACHMENT(S):

ATT 1: Schedule of Golf Fees – with added Option B Revised

ATT 2: Operating Statement – with added Option B Revised

ATT 3: Finance Endorsement

Attachment 1

Golden Rain Foundation of Laguna Woods
 Schedule of Golf Fees
 Fee Recommendation Options A - C and B Revised

	Option A		Option B Revised		Option B		Current Fee Option C	
	Fee	Change	Fee	Change	Fee	Change	Fee	Change
Carts & Clubs								
Cart Registration (Trail Fee), Single Use	\$12.00	50%	\$10.00	25%	\$10.00	25%	\$8.00	0%
Cart Registration (Trail Fee), Annual Pass	75.00	25%	65.00	8%	65.00	8%	60.00	0%
Cart Rental, 18 Holes	20.00	33%	18.00	20%	18.00	20%	15.00	0%
Cart Rental, 9 Holes	10.00	25%	9.00	13%	9.00	13%	8.00	0%
Cart Rental, Hand Pulled	2.00	100%	2.00	100%	2.00	100%	1.00	0%
Club Rental	45.00	80%	30.00	20%	30.00	20%	25.00	0%
Club Storage (locker), Annual Fee	60.00	33%	45.00	0%	45.00	0%	45.00	0%
Club Storage (locker) , Monthly	12.00	0%	12.00	0%	12.00	0%	12.00	0%
Driving Range								
Driving Range, Large Bucket	7.00	17%	6.00	0%	6.00	0%	6.00	0%
Driving Range, Small Bucket	5.00	25%	4.00	0%	4.00	0%	4.00	0%
Driving Range, Quarter Bucket	3.00	50%	2.00	0%	2.00	0%	2.00	0%
Greens Fee, 27 Hole Course, 18 Holes								
Members	19.00	19%	17.00	6%	16.00	0%	16.00	0%
Guests, Weekday	40.00	14%	40.00	14%	38.00	9%	35.00	0%
Guests, Weekend	60.00	9%	65.00	18%	60.00	9%	55.00	0%
Greens Fee, 27 Hole Course, 9 Holes								
Members	10.00	25%	9.00	13%	9.00	13%	8.00	0%
Guests, Weekday	20.00	11%	20.00	11%	19.00	6%	18.00	0%
Guests, Weekend	29.00	4%	33.00	18%	29.00	4%	28.00	0%
Greens Fee, Par 3 Course, 18 Holes								
Members	12.00	20%	11.00	10%	11.00	10%	10.00	0%
Guests	18.00	13%	22.00	38%	18.00	13%	16.00	0%
Greens Fee, Par 3 Course, 9 Holes								
Members	7.00	17%	7.00	17%	7.00	17%	6.00	0%
Guests	10.00	25%	11.00	38%	9.00	13%	8.00	0%

Attachment 2

Golden Rain Foundation of Laguna Woods
 Operating Statement
 Fee Recommendation Options A - C and Option B Revised

	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Annualized	2025 Option A	2025 Option B Revised	2025 Option B	2025 Option C
Revenues:										
Golf green fees	1,351,798	1,241,594	1,656,161	1,777,020	1,677,719	1,689,913	2,248,910	2,076,559	1,987,382	1,886,862
Golf operations	231,543	273,504	318,827	363,750	249,558	342,856	492,882	412,882	421,382	384,931
Merchandise sales	182,296	139,787	296,061	314,534	212,217	280,129	332,000	332,000	332,000	332,000
Clubhouse rentals and event fees	9,933	3,088	4,659	25,085	17,275	12,064	13,463	13,463	13,463	13,463
Miscellaneous	1,184	(150)	38	59	44	325	-	-	-	-
Total golf revenue	1,776,754	1,657,823	2,275,745	2,480,447	2,156,812	2,325,287	3,087,263	2,834,904	2,754,227	2,617,256
Expenses:										
Employee comp and related	2,159,467	2,278,434	2,162,121	2,227,466	2,232,335	2,310,720	838,783	838,783	838,783	838,783
Materials and supplies	264,959	262,536	248,861	284,626	220,433	214,093	42,200	42,200	42,200	42,200
Cost of goods sold	143,244	99,459	204,813	223,256	150,881	200,815	207,000	207,000	207,000	207,000
Community events	-	-	-	255	-	2,605	1,750	1,750	1,750	1,750
Utilities and telephone	443,534	464,673	573,170	651,031	475,876	459,664	661,273	661,273	661,273	661,273
Equipment rental	46,621	42,508	43,586	62,446	54,502	69,618	55,100	55,100	55,100	55,100
Outside services	71,738	100,451	220,124	247,224	238,991	248,908	1,891,954	1,891,954	1,891,954	1,891,954
Repairs and maintenance	8,046	4,937	7,098	16,221	9,187	-	18,700	18,700	18,700	18,700
Other operating expense	22,342	17,150	18,591	17,381	14,416	22,023	7,300	7,300	7,300	7,300
Property and sales tax	14,495	11,659	23,114	24,230	16,870	21,753	24,606	24,606	24,606	24,606
Net allocation of mutuals	110,476	93,357	111,438	123,469	133,937	109,636	63,635	63,635	63,635	63,635
Depreciation	400,368	374,232	387,734	389,492	384,616	397,555	415,000	415,000	415,000	415,000
Total expense	3,685,290	3,749,397	4,000,649	4,267,095	3,932,044	4,057,391	4,227,301	4,227,301	4,227,301	4,227,301
Total revenue	1,776,754	1,657,823	2,275,745	2,480,447	2,156,812	2,325,287	3,087,263	2,834,904	2,754,227	2,617,256
Total expense	3,685,290	3,749,397	4,000,649	4,267,095	3,932,044	4,057,391	4,227,301	4,227,301	4,227,301	4,227,301
Net expense (i.e., loss)	(1,908,536)	(2,091,574)	(1,724,904)	(1,786,648)	(1,775,232)	(1,732,104)	(1,140,038)	(1,392,397)	(1,473,074)	(1,610,045)
Revenue as a % of expense	48%	44%	57%	58%	55%	57%	73%	67%	65%	62%

Attachment 3

Golden Rain Foundation Laguna Woods Mutual
Finance Committee
July 29, 2024

ENDORSEMENT (to board)

Golf Fees Pricing

Steve Hormuth, Director of Financial Services, presented a staff report recommending the approval of a Golf Maintenance and Operations shared cost percentage of 35% leaving 65% to be recovered through golf facility use fees. Additionally, staff recommended the committee endorse Option A from the three staff provided alternatives of proposed golf fees.

Director Nathaniel Lewis made a motion to endorse the staff recommended 35/65 shared cost split and Option B from the proposed list of golf fees with request for staff to increase guest green fees. David Veeneman seconded. Discussion ensued. Director Thomas Tuning made a motion to amend the existing motion by increasing member green fees for the 27 Hole Course (18 holes) by \$1, from \$16 to \$17. Director Veeneman seconded. The motion passed with a vote of 7-1.

STAFF REPORT

DATE: August 8, 2024
FOR: Community Activities Committee
SUBJECT: Pickleball Facility Request

RECOMMENDATION

Consider the presentation by the Pickleball Club and recommend that the Board of Directors approve a supplemental appropriation from the Facilities Reserve Fund in the amount of \$45,000 for a Pickleball Feasibility Study to develop and review options for building a new pickleball facility.

BACKGROUND

At the February 8, 2024 Community Activities Committee (CAC) meeting, the Pickleball Club made a presentation requesting the creation of an ad hoc committee to explore the building of a new pickleball facility due to the growing demand of residents playing the sport. The CAC voted to recommend the creation of an ad hoc committee including Community Activities Committee and Maintenance and Construction Committee to assist with the pickleball club request. Ultimately, the ad-hoc committee request was not included for Golden Rain Foundation (GRF) Board approval, but staff was directed to meet with the Pickleball Club to further discuss the process for building additional courts within the community.

In subsequent meetings, it was suggested by staff that the Pickleball Club first demonstrate the need for additional courts by garnering support from residents through an interest list and return to the CAC with a proposal.

DISCUSSION

At the July 11, 2024 CAC meeting, the president of the Pickleball Club requested exploration of a new pickleball facility be placed on the CAC agenda for discussion. Staff was directed to place this item on the agenda.

The Pickleball Club is requesting the CAC make a formal recommendation to the GRF Board to further explore building a new pickleball facility. Prior to GRF Board review, the request will be presented to the Finance Committee for review and recommendation.

FINANCIAL ANALYSIS

It is anticipated that available land to build a new facility would need to be reviewed and surveyed by professional consultants, including but not limited to geographical surveys, environmental impact report, etc. The estimated cost for a feasibility study is approximately \$45,000. Funding is not included in the 2024 Capital (Reserve) Budget or forecasted for the 2025 Capital Budget.

Prepared By: Alison Giglio, Recreation and Special Events Director
Reviewed By: Steve Hormuth, Financial Services Director
Catherine Laster, Services Manager

Committee Routing: GRF Finance Committee – August 21, 2024

ATTACHMENT(S)

ATT 1: Resident Request

Attachment 1



Recreation Committee Request Form

PLEASE NOTE: THIS FORM IS NOT FOR ROUTINE RECREATION REQUESTS

Your request is important to us and will be handled accordingly. Per the policy of the Golden Rain Foundation (GRF), if your request falls outside the scope of the Recreation Division's authority, it will be forwarded to the Community Activities Committee (CAC) for review. If you are unsure whether your request falls into this category, please contact the on-site facility Supervisor or the Recreation Manager at 597-4482 in order to make that determination. If it does, you may receive written confirmation acknowledging receipt of your request. CAC will then review the request and determine the proper course of action. If necessary, CAC will make a recommendation to the GRF Board of Directors for action. You will then be notified of the Committee or Board's decision. Please be patient as this process may take several months.

Print Requestor Name: _____ **Date:** 07-16-24

Print Individual, Club or Organization Name: Pickleball Club

Manor: _____ **Phone:** _____ **E-mail:** _____

Request (please check one):

☐ Change/Exception to Policy ☐ Donation ☐ Staff Time Request
☐ Equipment Request ☒ Facility Request ☐ Other: _____

Explanation:

Please explain the circumstances of your request. Include approximate cost, dates, times and locations when necessary. Please use reverse side or attach a separate sheet if necessary.

At the CAC on Thursday, July 11, Miranda McPhee (President, LWV Pickleball) requested during the member's comment period for the exploration of a new pickleball facility be agenda'd. The CAC approved the request.

Background: The Pickleball Club made an initial presentation to the CAC in February 2024 at which the CAC unanimously voted to recommend to GRF the creation of an ad hoc committee. In subsequent meetings the Pickleball Club was asked to garner support from residents and return with a narrow proposal, both of which we now have.

The Pickleball Club is therefore requesting to make a 10-minute presentation to the CAC on Thursday, August 8, with a view to requesting the CAC make a formal recommendation to the GRF Board to further the exploration of building of a new pickleball facility.

Requestor Signature: _____

Signatures of All Other Individuals/Club Presidents Affected by this Request:

Signature	Manor #	For	Undecided	Against
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(Please attach a separate sheet if more signatures are necessary)

PLEASE FORWARD COMPLETED REQUEST FORM TO:

Laguna Woods Village Recreation Division
P.O. Box 2220, Laguna Woods, CA 92637

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Pickleball in LWV: Planning for the Future

Activity... Opportunity... Community

7 shared courts cannot accommodate the anticipated demand

Pickleball players in LWV (e)

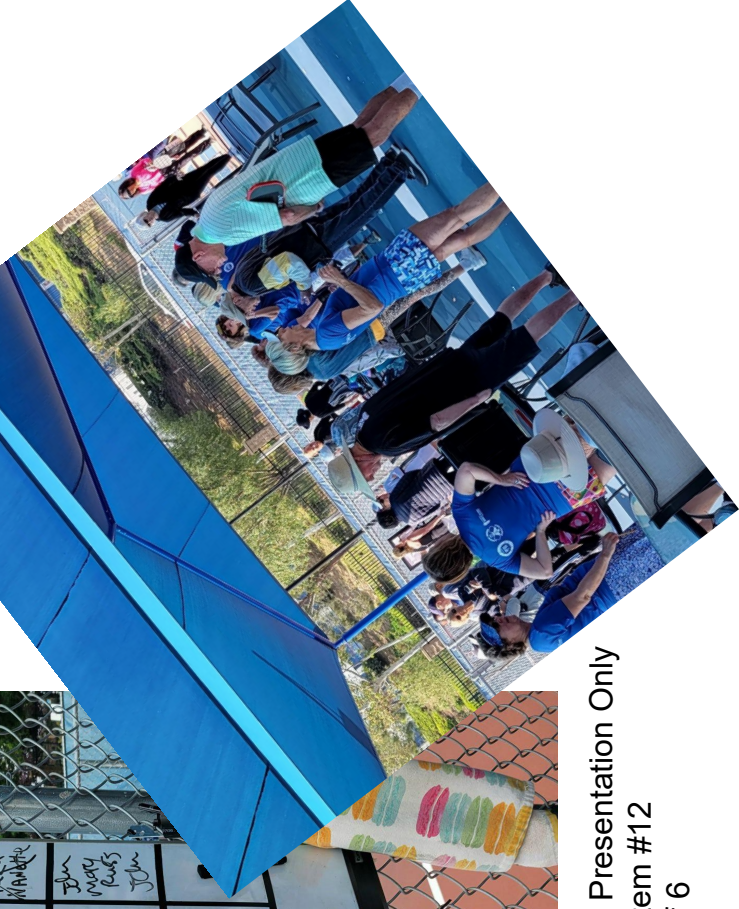
Courts were designed for 250 players



Growth drivers

- National sport
- Pickleball TV
- Court availability
- Highly social
- Small courts
- Short games
- Club events
- Lessons
- Olympics potential
- Play with grandkids
- Younger population

A Typical Day at the Courts...



The pickleball facility should operate at the same high standard as other Village activities, e.g. Tennis

TENNIS	PICKLEBALL
<250 members	>538 members (15% increase from 2023)
10 dedicated courts	7 undersized courts shared by 2 sports
Clubhouse with restrooms	Shaded patio, no bathroom facilities
Kitchen, hot water	Outdoor stainless-steel cabinets, cold water
Swipe cards, cameras	Open gates, no security
Sidewalk from the parking lot	Busy golf cart path down from the parking lot

The Ask...

- We are asking for 14 courts + a small clubhouse to support the estimated 900 players over the coming 5 years to be located on the currently unused hill behind the Community Center.
- We are asking you to formally recommend to the GRF Board to prioritize the long-term need for an adequate pickleball facility and explore the building of said facility.





Thank you!